# provement in Conditions.

GENERAL TRADE SHOWS A BIG INCREASE.

Local Jobbers Now Have Control of the Field In Some Lines—Good Record as to Fallures—Liabilities Less Than During Any Year Since

The following review of Utah business conditions has been prepared by George Osmond, manager of the mer-cantile agency of R. G. Dun & Co.:

The definite knowledge of results for year must await final accounting the conditions prevailing presen ulfillment of a highly pro ts not so marked when compared the preceding year. While excephal heavy gains in the volume of de, the average indicates a healthy itimate improvement, fully as large could be expected for a year suc-ding a period that marked a com-rotal epoth in the state. The revival call epoch in the state. The revival agreementative mercantile was of shock from halting values to estion of stable strength offers the agost testimony to established connec. The banks, with few except, have paid dividends throughout year, and have had a satisfactory, ough not brilliant, business. Large nees have been carried, but the mercial demand for money has not as large as anticipated, and call is are not in vogue locally. An oversent, however, has manifested f during the larter part of the year, savings institutions have been end to keep their money at interest. and savings institutions have been enabled to keep their money at interest, although compelled to meet cut rates. Commercial stocks throughout the state have paid average dividends of 8 per cent, without material diminution of surplus. Large deposits are to some extent accounted for by heavy mining sales, increased and accumulated dividends, both mining and commercial, and the centralization of vested interests into this city. In these particulars the year has been inusual, while the fact that transactions in shares have trebled in volume, is entitled to due consideration.

### Industrial Interests.

Industrial Interests.

The industrial interests of the state have received an impetus that places experimental investments upon an established basis, as strong and permanent supports of the commercial fabric. Experience has benefited the camers of fruits, iomatoes, etc., whose inability to secure cans at a critical period, reduced the output about 25 per cent; nevertheless the pack was increased fully 30 per cent, as against the previous year, amounting to 115,000 cases for 1899. Plants for the manufacture of cans are being established, and two other extensive canneries are being promoqed, which will probably result in the output being doubled.

Another industry that is closely alglied to the products consists in creamery products, butter and cheese, and has built up rapidly; about twelve new reameries, representing an investment of \$30,000, have been constructed in the state. Thus far the supply of these products has not always equaled the demand. Prices have ruled higher than for several years, and the business has gained 25 per cent this year.

The manufacture of refined sugar continues to grow apace, and is being yided to by the erection of auxiliary plants. The output fof the year has been 2,00,000 pounds, with a prespect of doubling it in the near future; prices have ruled unusually steady and without any disturbing influences. The local manufactories of shoes have operated to full capacity, and show an increase of 30 per cent, with large orders in hand for the coming year.

The output of wooien mills has increased fully 13 per cent, running over-time steadily. The product of local raw materials finds a market, not only in Utah, but in adjoining states, with the exception of flour, the consumption of which is chiefly local. Several trial shipments have been made to China, but the returns have not been encouraging. However, for the past seven months a fair margin on local sales has been established, and altogether the volume of business has been fully says satisfactory as in 1888, although this commodily for the first half of the year was subject to fluctuations in price, which at times, ranged below the cost of production.

General Trade.

General Trade in groceries, hardware, house furnishings, notions, etc., etc., thouse furnishings, notions, etc., etc., the properties of the new took of the extendition of the regular production of the second of the man, including the properties of the new took of the exholication of the regular production of the second of the man, including the properties of the new took of the exholication of the regular production of the second of the new took of the exholication of the regular production of the regular production of the regular production of the second of the new took of the exholication of the regular production of the regular production of the second of the new took of the exholication of the regular production of the regular production of the second of the new took of the exholication of the regular production of the second of the new took of the exholication of the regular production of the second of the new took of the exholication of the regular production of the regular produc

Short Crops.

While commercial and manufacturing affairs have evidenced a steady and moderate growth, indicating genuine improvement, the agricultural interests have not been altogether free from untavorable features; the wheat crop is reported to be only 60 per cent of the harvest of 1805, the shortage being caused by drought and unseasonable cold, with resulting impairment of quality. The fruit crop was largely destroyed in some sections, with consequent distress In seeds, the crop this year has not been as heavy as been obtained, and the net proceeds are larger. The foreign shipment of seath has tallen off, on account of the heavy domestic demand and high prices. Probably 100 cars of reeds have been shipped, of which Germany, formerly a liberal buyer, has received but a few cars.

The activity in the sheep interest continues but the business is said to be steadily contering into the control of the larger operators. The supply of lambs for the market has been insufficient, and it is said that ewes are freety shipped, with a resulting decline in the larger operators. The supply of lambs for the market has been insufficient, and it is said that ewes are freety shipped, with a resulting decline in the larger operators. The supply of lambs for the market has been insufficient, and it is said that ewes are freety shipped, with a resulting decline in the larger operators. The supply of lambs for the market has been insufficient, and it is said that ewes are freety shipped, with a resulting decline in the larger operators. The mapping of the proceeds used in bettering the plant.

New Year's Herald in wrapper ready for mailing at Hegald office. Price, 5 cents; domestic postage, 4 cents; foreign postage, 8 cents.

Anothering Clearing Sale.

ADVANCE OF INDUSTRIES

The following authentic record of the failures in Utah, the most reliable extant, furnames by means of comparison, an instructive commentary upon the mercantile history of the year. The fact that liabilities augregate less than for any year since 182, shows that the year has been decidedly more favorable as a small excess in number of the failures represented by insignificant defaults, is unimportant as compared with the relative liabilities of the years. The proportion of the failures are indicated by the following details and tables, viz:

10,000 and 15,000

owing table, prepared by R. G., furnishes a comparison of the r the past eight years: hes a comparison of the ast eight years: Assets, Liabilities, No.

..\$ 350,000 First \$ 18,669 Second 22,15 Third 865,43 Fourth 285,56 \$ 208,345 348,749 1,061,297 320,292 .\$1,500,727 \$2,128,584 384,785 384,486 374,887 241,585 .\$ 983,905 \$1,750,909 .\$ 119,600 . 95,530

.\$ 450,150 \$1,059,949 .. \$ 514,475 \$ 986,919 \$ 118,812 27,475 14,000 29,700 ...\$ 189,007 \$ 468,182 127 ....\$ 69,162 .... 30,582 .... 20,525 .... 21,590 \$ 101,126 83,563 54,586 59,756

...\$ 141,489 \$ 229,035 ADVERTISE SALT LAKE

New Year's Herald in wrapper ready for mailing at Herald office. Price, 5 cents; foreign postage, 8

# HILTON'S REPORT FOR 1899

FOR DRUNKENNESS.

Cost of Maintaining Department Was \$34,000-Fire Chief Devine's Re-

Chief Hillon's annual report to the

been about 2,500 arrests during 1859, varying but slightly with the number for 1888. Of this number it will be interesting to note, approximately 765 were for drunkenness.

The cost of maintaining the department has been 85,658.18, while the fines and forfeitures amount to 31,500.

Changes in the personnel of the department have not been frequent, On apartment have not been frequent, On the legislature, and Chief Pratt was succeeded by Chief Hilton, At the same time eight patronnen were dispointees of the new chief.

Chief Devine's Report.

New Year's Herald in wrapper ready for mailing at Herald office. Price, 5 cents; domestic postage, 4 cents; foreign postage, 5 cents.

Auerbach's Clearing Sale Starts Tuesday morning at 10 o'clock. Every article in the house at sacrifice

Clearings Tell Story of Heavy Gains All Around.

LOCAL STOCKS HOLD UP

SALE OF \$25,000 STREET BAIL WAY BONDS.

Been Declared Payable Tomorrow— Home Fire, Co-op Wagon & Utah Sugar Companies to Make Distri-butions—Real Estate Market Was

The best business story ever told as to Salt Lake's business is to be found in the following, the exact figures of the local Clearing House association:

9,505,885,45 10,525,228,64 \$87,811,168,82 \$126,151,229.82

The Day's Clearings.

The clearings yesterday, the last business day of the year, were \$412.-489.59, compared with \$256.593.35 for the corresponding day of last year. The clearings for the week were \$1,335,713.19, compared with \$1.749,271.02 for the corresponding week of last year. The clearings for December were \$12.535,-587.72, compared with \$10.825,228.64 for December of last year.

The local stock market was dull because of disturbances in the cast, but prices held firm and in some instances advanced. The quotations are as follows: The Day's Clearings.

Desert Savings bank itate Bank of Utah... ion's Savings bank... Itah Commercial & 15 00 Street railway bonds with inter-.. 105 00

Railway Bond Sale.

The only sale of any size was one of \$25,000 of Sait Lake City Street railway bonds at \$102,50 and interest. Small sales were made also in Desoret National, Z. C. M. L. Home Fire and Utah Sugar. The substantial local stocks continue in good demand and find ready buyers when offered.

The Home Fire will pay 1½ per cent quarterly dividend on the 1st; the Co-op. Waron, 2 per cent, and the Utah Sugar company, 4½ per cent.

General business closed the year with a grand holiday rush, the like of which was never before known in Salt Lake. Merchants who have done business for thirty years state that it eclipsed everything heretofore known. There was the customary holiday luli in real estate, building and all other lines of business.

## OUT OF 2,500 ARRESTS 765 WERE CHINESE SUNDAY SCHOOL SHOW

CONGREGATIONAL APUPILS GIVE AN ENTERTAINMENT.

Interesting Exercises Held In the Church Building On Friday Even-

A. N. Rosenbaum denies in toto the story tol; by his former 'partner, S. Kartan, relative to the taking away of some goods from their place of business. Rosenbaum claims that he sold the parinership goods that had been purchased since the firm was organized, and that he had a perfect right to do so.

In having them taken away, he acted under the advice of his attorney, who assured him that the procedure would be perfectly legal. In regard to Kartun's statement that Adam Paul struck him. Rosenbaum says that the only thing Paul did was to prevent him from striking Kartun. He declares that the latter made a motion toward his hip pocket as if to draw a weapon, and he started for him, but Paul stepped between them.

Part of the goods taken away, Rosenbaum says, was cloth that belonged to eastern firms, and he intended to send it back to them. No complaint was issued against Rosenbaum yesterday.

Deafness Cannot Be Cured.

Deafness Cannot Be Cured.

by local applications, as they cannot reach the diseased portion of the ear. There is only one way to cure deafness, and that is by constitutional remedies. Deafness is caused by an inflamed condition of the mucous lining of the Eustachian Tube. When this tube gets inflamed you have a rumbling sound or imperfect hearing, and when it is entirely closed deafness is the result, and unless the inflammation can be taken out and this tube restored to its normal condition, her any will be destroyed forever; nine cases out of ten are caused by catarrh, which is nothing but an inflamed condition of the mucous surfaces.

We will give One Hundred Dollars for any case of Deafness (caused by catarrh) that can not be cured by catarrh that can not be cured by thall's Catarrh Cure. Send for circulars, free. F. J. CHENEY & CO.,

Bold by druggists, 75c.

Ball's Family Pills are the best. Deafuess Cannot Be Cured.

## CHURCH SERVICES

iden, D. D., pa

mior specifies at 4:25; informediate and Jumeeting at 5:13. Teachers preparation
class heid Wednerday at 7:45 p. m. A cordial welcome given to visitors and strangers at all our meetings. The evening sercice will be under the auspices of the Y.
S. C. E. Several brief addresses and
diosing remarks by the pastor. Prayerneeting topic for Jan. 3:150; "For What
Turpose Did Christ Save Me."

East Side. Baptist Church.—Baptisms and reception of new members. Morning theme, "Looking Backward and Looking Forward." Evening subject, "Encountering Difficulties." Evening meeting will begin at 8 o'clock and last until 12-an old-fushiomed watch meeting. Members of other churches cordially invited to come in after their own meeting and watch the old year out and the new year in. Ernest H. Shanks, pastor.

St. Mark's Hospital Chapel.—Sunday after Caristmas: Holy communion at 7:20 a.m. Evening prayer at 7:20, Daily synching prayer at 6:15. Monday, the feast of the Circumcision, holy communion at 7:20 a.m. Saturday, Epiphany, holy communion at 7:20 a.m. Rev. D. Douglas Wallace, Vicar.

Holy Trinity English Lutheran Church, 23 South Fourth East street, Rev. A. C. tweinsberg, pastot, Service at 11 a. m. sunday school at 16 a. m. No service this

Swedish Lutheran Zion's Church.—Corner Second South and Fourth East. Services today at 1978 a. m. Sylvener service between 5 and 12 p. m. Special programme. Tomorrow, New Year's day, service at 7:30 p. m. Thursday evening service at 7:30. P. E. Astev, pastor.

### ADVERTISE UTAH.

New Year's Herald in wrapper ready for mailing at Herald office. Price, 5 cents; domestic postage, 4 cents; foreign postage, 8 cents.

ARMANDE WAS "FOXY."

Bright Reply of Morris Sommer's

Armande, Justice Morris Sommer's 2year-old hopeful has been at it again. He is developing into a humorist like

making cookles and candies. Armande, seeing a chance, grabbed a handful and going over to a corner sat down with his back toward his mother. He with his back toward his mother. He crammed cookies and candles in immense quantities into his mouth. "What have you got in your mouth Armande." asked Mrs. Sommer. "Toofs:" said Armande, and he went on eating.

As a matter of fact Armande has developed five teeth and another is coming.

ADVERTISE UTAH.

New Year's Herald in wrapper ready for mailing at Herald office. Price, 5 cents; domestic postage, 4 cents; foreign postage, 8 cents.

### HALF RATES

to its normal condition, her any will be destroyed forever; nine cases out of ten are caused by catarrh, which is nothing but an inflamed condition of the mucous surfaces.

We will give One Hundred Deliars for any case of Denfness (caused by catarrh) that can not be cured by catarrh) that can not be cured by Bail's Catarrh Cure. Send for circulars, free. F. J. CHENEY & CO.,

Toledo, O.

Bold by druggists, 75c.

Hall's Family Pills are the best. Via Rio Grande Western Railway.

Over 1898.

NEW SUB-STATIONS BEING CON

ceipts From All Sources to Post Increase Over 1898 and all Previous Years—Many Registered Letters and Parcels Were Handled.

work transacted at the postoffice Salt Lake may be gathered from the

2,500 Addresses Changed.

2,500 Addresses Changed.

The most annoying item in the daily life of the postoffice employee is that caused by the migration of people from one part of the city to another; in the last year no less than 2,500 changes of address have been recorded at the local postoffice. There are four more carriers this year than last, making the total at present in service twenty-seven; this number is to be increased by two on the first of the year.

The total number of employees in the postoffice is fifty-four. There are four business routes, with four deliveries daily, one with three deliveries, nineteen routes in the residence portion of the city, with two deliveries daily, and two routes in the outlying districts, with one delivery daily.

A new sub-station with one carrier is now in operation at Sugar, and on the first of the year another sub-station will be established at Calder's. In addition to these branch offices, a third will be placed near the intersection of Main and South Temple streets, about the first of July. There are 153 letter and ten paper mail boxes scattered throughout the city and suburbs, from which collections are made in time to catch all the outgoing mail trains.

There are twenty-one railroad postal clerks used in sorting and distributing the mails between Sait Lake and Butte. Sait Lake and Prestoi, Sait Lake and Milford, Sait Lake and Silver City.

Special Delivery Letters.

Special Delivery Letters.

Special delivery letters are becoming more popular each month. During De-cember, 1898, 1,508 letters of this kind were received at and delivered from the Salt Lake office; December, 1899, shows a total of 1,975, an increuse of 487, or

Salt Lake office; December, 1839, shows a total of 1975, an increase of 467, er about 40 per cent.

In spite of repeated warnings, appeals from the government officials at Washington and overwhelming statistics indicating the almost total absence of liliteracy in the United States, the local office has been flooded with letters unadorned with stamps and addresses, and in numerous instances the chirography on the envelope has defied the penetrative powers of all the experts combined. And then there is the letter sent to the man who has long since departed to the place where there is neither postoffice nor handwriting to vex and worry: the man who has changed his mind about coming to Salt Lake and neglected to stollfy the nost-office authorities, and a hundred other varieties of exhibitions of carelessness and ignorance that keep the dead letter office at Washington in a state of healthy activity. In the past year, is also the dead letter office to the dead letter office at Washington in a state of healthy activity. In the past year, advertised and unaddressed letters were sent from the Salt Lake office to the dead letter office at Washington.

Department Statistics

Department Statistics.

posits ... 11,411 79 14,500 16 11,570 50 9,300 Sules of stam process of N.126 53 38,88 55 11,759 Battimate of registered lotters and par-cels received in transit:

asters' remittance letters (regis-

BANNER REVENUE YEAR.

Collections In 1899 Bigger Than Ever Before.

year as to the collection of internal revenue. The total collection in the Utah division of the district wer \$214,140.94, compared with \$131,182.31 for 1898. It must be said, however, that the war revenue law was in force only covered the whole of 1899, and this ac counts for part of the gain; but asid-from that, the past year's revenue busi

ness breaks all records.

The fiscal year of the revenue office runs from July 1 to June 30, so that it is impossible to get detailed figures for the calendar year. The collections

### NEW YEAR'S HERALD.

In wrapper ready for mailing at Herald office. Price, 5 cents; domes-tic postage, 4 cents; foreign postage, 8 cents.

Andrade at Peurto Rico.

Washington, Dec. 30.—Word has been received hore that General Andrade, late president of Venezuela, who fiel ton a warship when the Castro revolution proved successful, is living quietly in Puerto Rico, where the American rule affords him every proper protection. General Andrade has sent back the warship on which he left Venezuela, tegether with every other postsession that in any way befored to the country, and he is now living as a private citizen.

### NEW GRAND THEATRE M. E. MULVEY, Mar.

ONE WEEK, COMMENCING MONDAY MATINEE. Monday, Tuesday, Wed. Matines and evening

PAUL CILMORE IN DUMAS' ROMANTIC DRAMA,

The Musketeers ursday, Friday, Saturday mat Evening, in "THE DAWN OF PREEDOM.

A romance of the late struggle in Cuba produced with two carloads of scenery and effects. New Year's Matinee at 2:15.

## SALT LAKE THEATRE. GEO. D. PYPEB, Manager,

The Initial Event of Nineteen Hundred! . NEW YEAR'S NIGHT, JANUARY 1st,

THE GREAT DIVA,

# EMMA NEVADA

The "Heroine of Seville,"

and Company of Assisting Artists, including LOUIS BLUMENBERG, 'CELLIST.

PRICES-Boxes, Stalls, etc., \$3.00; Parquette, Drest Circle, \$2.00; First Balcony, \$1.50; Second Balcony, \$1.00; Gallery, 50c. SEATS GOING RAPIDLY. SECURE THEM NOW.

# Have You a Piano That You Do Not Use?

as such, or does it demain unused for months at a time and be

# practically nothing more than an article of furniture?

is bringing into use thousands of planos that have been silent for many years.

It is bringing music into homes where it has long been a It is making players of people who, lacking musical training, had never expected to experience the pleasure of producing music

for themselves. It is increasing the repertoire of amateur and professional planists by making the entire literature of the piano instantly available without study and without practice.

The Pianola looks like a small cabinet. It has small felt-covered fings's that rest on the keys of the piano and, operated by pneumatic power, strike the keys with a pliant, yielding and remarkably sympathetic touch that is almost identical with that of the

When not in use the Pianola may be easily detached from the plane and moved to snother part of the room.

The Pianola can be used in connection with any Grand or Upright piano and does not in any way mar or disfigure the instrument. It can be easily and quickly adjusted by any on The action of the Pianola isso simple that even a child can rendily learn to play it; at the same time it is capable of so much ex-

## pression that its greatest admirers are those who best understand and appreciate good music. Price, \$250.

The Pianola can be bought by monthly payments. Our instru-nents are gladly shown to the merely curious as well as to in-

# DAYNES MUSIC CO.,

74 MAIN STREET.

SAUER SAYS

MOSZKOWSKI says:

PAUR says: playing of the Pianola in my as a surprise.

Luing of the kind I have heard
e can approach it.
the hands of a compatent





Pianola in use with Grand Piano.

